

07-12-23

Max Time: 3 hours

Max Marks: 80

**Birla Institute of Technology and Science, Pilani**

**GS F232 -Introductory Psychology**

Comprehensive Exam

*Attempt all questions. Each question carries 10 marks*

1. Personality is formed through three fundamental structures of the human mind. Justify using the concepts of Psychoanalytic theory.
2. Discuss the cognitive dissonance. Explain conformity using experiments.
3. Define the response to events disrupting overall functioning. Discuss physiological responses and cognitive appraisal of such responses.
4. Contrast Cattell's theory with Sternberg's theory of intelligence.
5. Using the dimensions of competence, define intelligence from integral or Indian tradition.
6. How does the outcome of experience act on fluid intelligence? Explain the relevant theory of intelligence.
7. Explain Compliance with the help of techniques.
8. Write short notes on the following:
  - i. Collective unconscious by Jung
  - ii. Obedience through research study