

Duration: 90 min

Total: 60 marks

09/10/2023

Birla Institute of Technology and Science, Pilani

GS F232 -Introductory Psychology

Ist SEMSTER 2023-24 MID SEMESTER EXAM Closed Book

All questions are compulsory and carries 10 marks

1. Psychology gradually emerged over the course of the nineteenth century. Differentiate between two relevant schools of Psychology highlighting their basic assumptions.
 2. We tend to define the world into a definite shape and no shape. Describe the figure and ground relationship using perceptual principles with examples.
 3. Differentiate between operant and classical conditioning considering learning is a key process in human behavior.
 4. Man think that they are thinking when they are merely rearranging their prejudices. What role prejudices play in decision making and what are the different kinds of heuristics?
 5. Emotion provoking events increased arousal is explained by a particular theory of Emotion. Using examples, describe the theory.
 6. Write shorts on-
 - i. LTM and STM
 - ii. Needs Hierarchy
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