

Duration: 90 min

Total: 30 marks

16/03/2022

## **Birla Institute of Technology and Science, Pilani**

**GS F232 -Introductory Psychology**

*MID-SEMESTER (CLOSED BOOK)*

*All questions are compulsory. Each question carries 5 marks*

1. Differentiate between any two relevant schools of Psychology highlighting their basic assumptions.
2. The psychological phenomena are organized, structured, and wholes is the tenet of Gestaltism. Describe perceptual grouping principles.
3. Differentiate between declarative and procedural memory using examples as a memory of 'knowing what' and the memory of 'knowing how'.
4. Mental representation is formed through the transformation of information by the complex interaction of mental attributes. Describe the types and roles of heuristics that help to reach conclusion.
5. Write short notes on the following-
  - i. Maslow's Theory
  - ii. Eyewitness Testimony

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